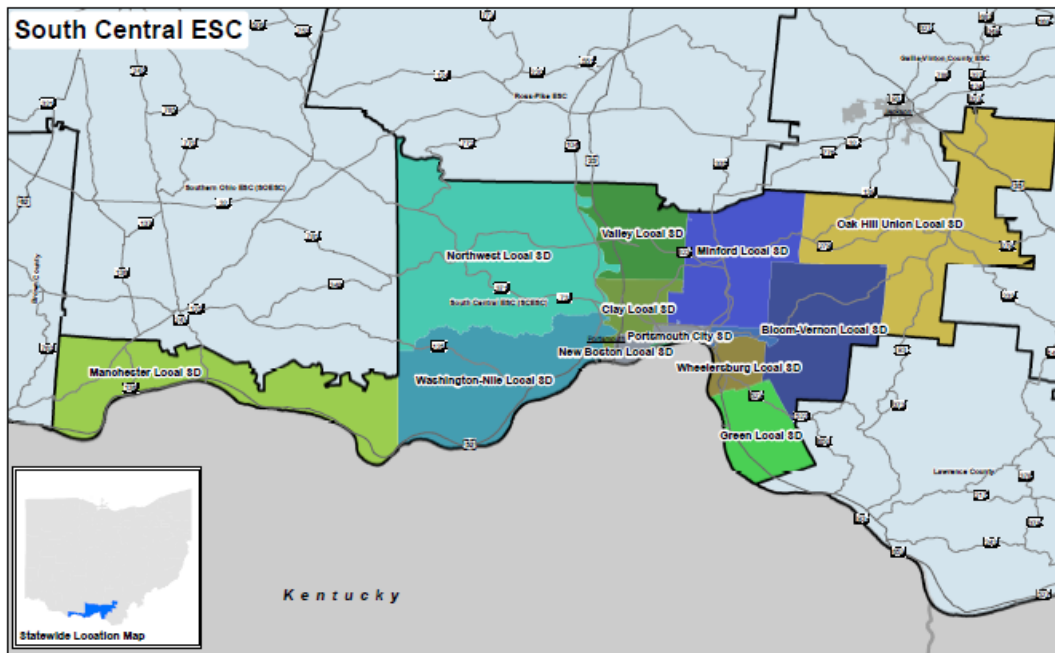# SCOESC

Business Advisory Council

Serving the Member Districts

of the

South Central Ohio ESC

Updated August 2019

South Central Ohio Educational Service Center

Business Advisory Council Plan: Academic Year 2019-2020

Mission: The South Central Ohio ESC Business Advisory Councils fosters cooperation among schools, businesses and the communities within the member district of the SCOESC. The council supports the work of educators to meet the workforce needs in the community. The council will utilize knowledge and resources to make the local education systems more aware of the local labor market; promote work based experiences within businesses; and help students prepare for successful learning and employment opportunities.

2019-2020 South Central Ohio ESC Business Advisory Council Members:

The SCOESC Business Advisory Council consists of 14 members from different businesses and agencies serving the member districts of the SCOESC as well as a board representative from the SCOESC Board and the SCOESC Superintendent as chair. The members have agreed to serve on the council until their schedules do not permit, at which time, the member will assist in finding a replacement.

Member	Employer	Industry
Pat Ciraso	Retired	Education & Community
Bryan Davis	Scioto County	Commissioner
Lowell Howard	Retired	ESC Board Member
Crystal Keaton	Ohio Means Jobs	OMJ – Adams/Brown/Pike/Scioto
Dr. Paul Madden	SSU	Education
Sandy Mers	SCOESC	Education
Gary Piatt	Retired	Laborers
Tammy Moore	ODJFS	Ohio Job and Family Services
Rosie Picklesimer	Workforce Investment Board	Workforce
Sue Schutlz	ADAMHS Board	ADAMHS Board
Kara Tieman	Desco	Finance
LuAnne Valentine	CAO	Community Action - Workforce
William "JR" Williams	Mayor, New Boston	Government
Treva Williams	OSU Extension	OSU Extension/Agriculture/etc.

2019-2020 School Districts Represented by the South Central Ohio ESC Business Advisory Council:

Member	School Building, District or ESC	Title	County
Marc Kreischer	Bloom Vernon Local School District	Superintendent	Scioto
Todd Warnock	Clay Local School District	Superintendent	Scioto
Jodi Armstrong	Green Local School District	Superintendent	Scioto
Brian Rau	Manchester Local School District	Superintendent	Adams
Jeremy Litteral	Minford Local School District	Superintendent	Scioto
Melinda Burnside	New Boston Local School District	Superintendent	Scioto
Todd Jenkins	Northwest Local School District	Superintendent	Scioto
Mike McCoy	Oak Hill Union Local School District	Superintendent	Jackson
Tim Winland	Paint Valley Local School District	Superintendent	Ross
Scott Dutey	Portsmouth City School District	Superintendent	Scioto
Foresta Shope	Sciotoville Community School District	Superintendent	Scioto
Scott Rolfe	Valley Local School District	Superintendent	Scioto
Tony Bazler	Washington-Nile Local School District	Superintendent	Scioto
Mark Knapp	Wheelersburg Local School District	Superintendent	Scioto

Schedule of Meetings

The South Central Ohio Business Advisory Council meets on a quarterly basis. The planned meeting dates for the 2019-2020 school year include:

Date 1: September 12, 2019	Date 2: December 12, 2019
Date 3: March 12, 2019	Date 4: June 11, 2019

Responsibilities:

The SCOESC Business Advisory Council will discuss during each meeting the role (found below) of our council, bringing their expertise to the council. The SCOESC superintendent will take minutes of each meeting and supply each school district with those minutes in order to implement ideas or strategies highlighted. The school districts will use the minutes to inform the district's school board of Business Advisory Council suggestions on the topics the council is mandated to cover:

1. *To advise local school districts on changes in the economy and job market and the area in which future jobs are most likely to be available;*
2. *To advocate for the employment skills most critical to business and industry and the development of curriculum to teach these skills;*
3. *To aid and support local school districts by offering suggestions for developing a working relationship among businesses, labor organizations and educators.*

Delineation of Employment Skills: Each council member will report out the employment skills that are most critical to the businesses and industry in our community

1. Project/Initiative/Event Name: *GRIT*
   a. Description: GRIT stands for Growing Rural Independence Together through Jobs and is an innovative collaboration of both public and private resources focused on building hope in our region through a comprehensive approach designed to address the barriers of sustainable employment for 15,000 citizens of the region.
   b. Goal/Expected Outcome: *Assessing HS students in our schools and coaching them on their career path.*

Action Steps	Responsible Party	Deadline	Resources	Potential Barriers	Result/Metric of Success
What action steps are required to meet the goal or expected outcome?	*Who will complete the task?*	*By when?*	*What do you need to complete this step? (People, money, tools, etc.)*	*What could get in the way of this task completion?* *How will you overcome these barriers?*	*What is the desired outcome of this task?* *How will you measure success?*
Assessments	District Designees	By May 2020, most the fall of 2019	People, computers, time	Lack of coaches. Partner with area agencies.	Have assessment data for each student and a coaching opportunity.

Development of a Curriculum to Instill Employment Skills:

1. Project/Initiative/Event Name: *GRIT Mock Interviews*
   a. Description: *Conduct formalized interviews for students*
   b. Goal/Expected Outcome: *All seniors will have the opportunity to interview with a team utilizing the skills highlighted within their high school classes.*

Action Steps	Responsible Party	Deadline	Resources	Potential Barriers	Result/Metric of Success
What action steps are required to meet the goal or expected outcome?	*Who will complete the task?*	*By when?*	*What do you need to complete this step? (People, money, tools, etc.)*	*What could get in the way of this task completion?* *How will you overcome these barriers?*	*What is the desired outcome of this task?* *How will you measure success?*
HS instruction on interview skills (eye contact, posture, research preparation, clear speaking, etc)	Each HS will select the appropriate class in which to highlight these – most will have these in multiple classes	Students should have completed and prepared for interviews by March 2020	People, volunteers from various agencies, businesses, etc., time.	Time, volunteers. Continue to reach out and get as many volunteers as possible	Desired outcome is a good mock interview with feedback for each student. Completion of activity will be a measurement.

The South Central Ohio ESC offers the following career/employment type activities in addition to the Business Advisory Council:

Speaker Series	Site Visits	Mentoring Programs
Job Shadowing	Internships	
OhioMeansJobs	Mock Interviews	

Changes in the Economy, Job Market and Future Job Availability:

1. Project/Initiative/Event Name: *GRIT*
    a. Description: GRIT utilizes a multi-organizational approach focused on addressing the barriers that impede economic freedom (individuals/families earning a living wage). Community leaders from both private and public entities have come together and agreed that the lack of living wage employment opportunities is at the root of many of the social ills of the rural community. While most economic development initiatives start with the need to create or fill jobs (Demand), the GRIT project recognizes that rural transformation must give equal attention to the people (Supply). If the supply is not able to work due to barriers that include generational poverty/dependency, opioid and other drug addiction, criminal records, limited transportation, limited childcare, limited access to tools and technology, or lack of educated or skilled workers, and then the region will not be able to retain or attract employers. As a result, the GRIT project focuses on systematically and collaboratively addressing the barriers of the supply chain while simultaneously working on the attraction of jobs by utilizing an end-to-end tool kit to access, coach, train and place all eligible workers in jobs within the counties in which the residence live through the support of local employers and national employers focused on hiring a remote workforce (Virtual Job Centers).
    b. Goal/Expected Outcome: *Pairing up students with jobs upon graduation*

Action Steps	Responsible Party	Deadline	Resources	Potential Barriers	Result/Metric of Success
What action steps are required to meet the goal or expected outcome?	*Who will complete the task?*	*By when?*	*What do you need to complete this step? (People, money, tools, etc.)*	*What could get in the way of this task completion?* *How will you overcome these barriers?*	*What is the desired outcome of this task?* *How will you measure success?*
Completed Assessment	Students	May 2020	Computers, time	Time, absenteeism Frequent monitoring	All students complete the assessment.
Completed Coaching	Students, Coaches	May 2020	Time, trained coaches	Time, absenteeism, frequent monitoring	Each student completing at least the initial coaching session.

Developing Relationships:

1. Project/Initiative/Event Name: *Mock Interviews*
    a. Description: *The Business Advisory Council will be the leads with the mock interview project and recruit from the area business community and other agencies found within the community.*
    b. Goal/Expected Outcome: *Ongoing Partnerships with the majority of our community stakeholders.*

Action Steps	Responsible Party	Deadline	Resources	Potential Barriers	Result/Metric of Success
What action steps are required to meet the goal or expected outcome?	*Who will complete the task?*	*By when?*	*What do you need to complete this step? (People, money, tools, etc.)*	*What could get in the way of this task completion?* *How will you overcome these barriers?*	*What is the desired outcome of this task?* *How will you measure success?*
Recruiting Volunteers for Mock Interviews	Each BAC member	January 30, 2020	People, time	Schedules, time	Majority of community agencies and businesses participating in the mock interviews